



Where farming starts

# Farming Red

September 5-7 2023

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Henrik Gilstring

CEO Väderstad Group





Väderstad started with a farming couple who solved an everyday challenge.







— VÄDERSTAD —







# The family

Stable ownership and a long-term business perspective

The Stark family 1978

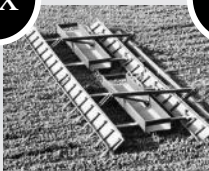


The Stark family 2018





2x



Rigid tine harrow

2x



HV

2x



NZ

2x



Rapid

2x



Carrier

2x



TopDown

2x



Tempo

2x



Proceed

New solutions:

Market milestones:



Väderstad founded


First subsidiary UK

Vaderstad Industries Inc.


Väderstad Components

Vaderstad Inc.





We continue to take on the challenges in farming, and  
come up with new solutions – but today on a global scale



We have an extremely important job – to make sure that farmers all over the world can provide the growing population with food in an efficient and sustainable way.





A vision that leads the way

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# The world's leading partner for outstanding emergence

- ✓ Global ambitions – we strive to simplify work and improve the results for farmers all over the world
- ✓ A leading supplier – pushing the limits with innovation
- ✓ Futureproof partnership built on trust – we are reliable and accessible for our customers
- ✓ Outstanding emergence – time after time again



FY2023

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# A turbulent year



# War in Ukraine

- Great human suffering
- Worry about colleagues, partners and customers
- Commodity shortages



How the year started

Strong demand

Long delivery times

Component shortages

High material costs





# A challenging year for farmers

- Declining and volatile grain prices
- High input costs and steeply increasing interest rates
- Extreme weather events, heat, drought and heavy precipitation





# FY2022

**5 500**

MSEK  
Turnover 2022

**25%**

Growth from last year  
(2021)

**+40%**

Growth in North America

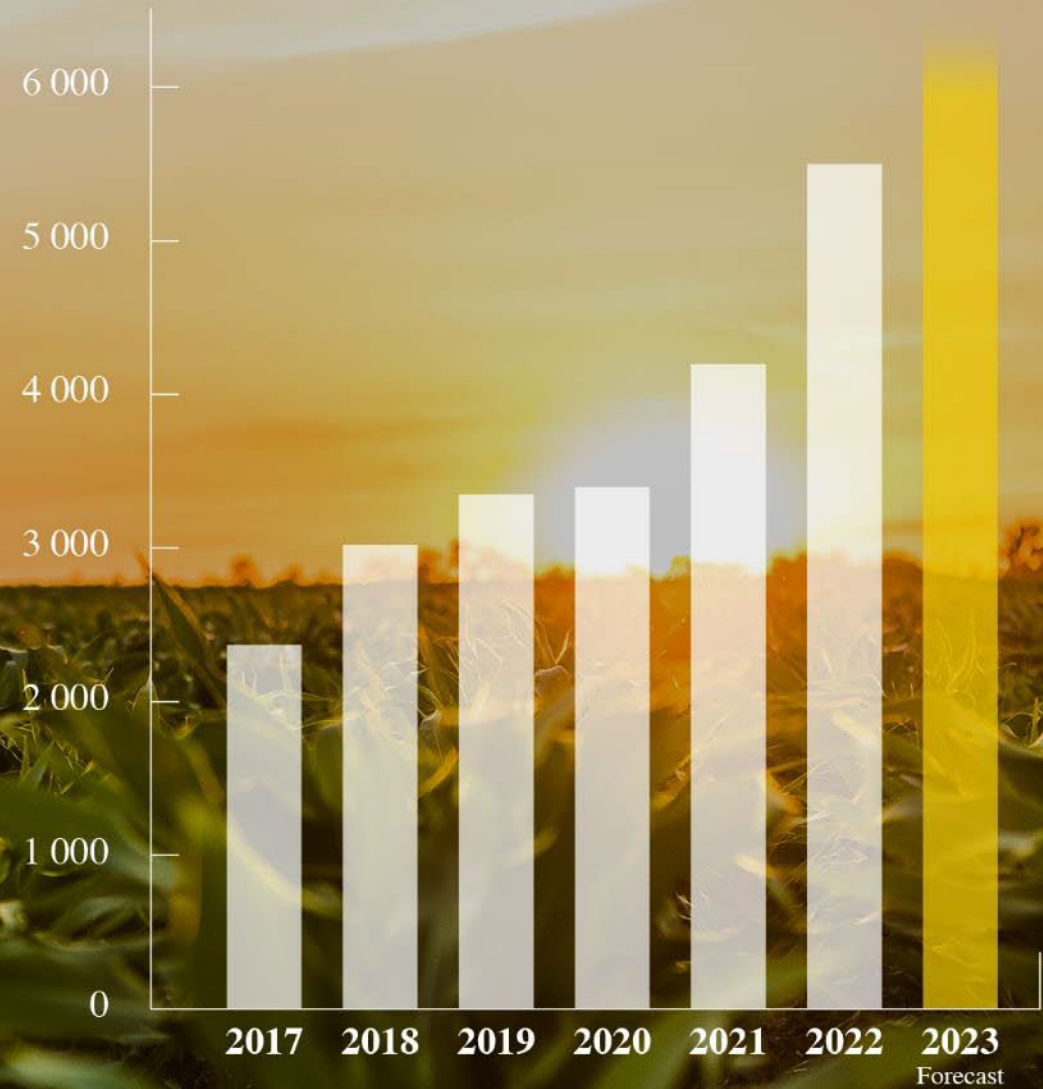
**+40%**

Growth in Eastern Europe

**6,5%**

R&D as % of sales

Turnover MSEK











# Factory expansion in Väderstad, Sweden

Annual capacity of 10 000 machines by 2027

# Farming Red

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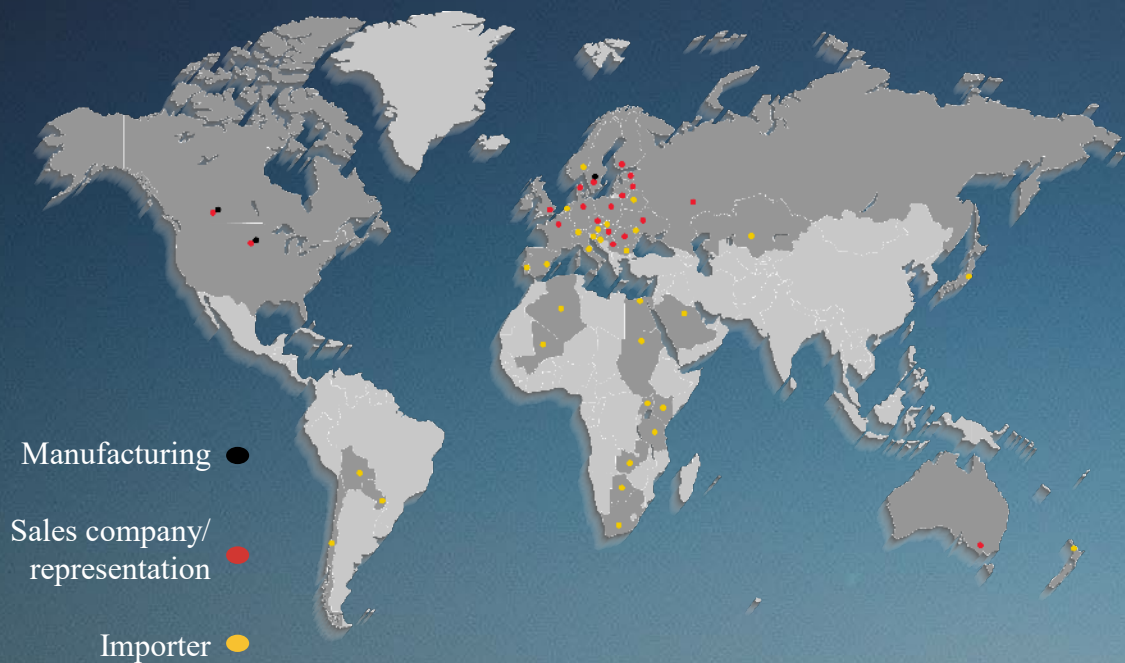
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Mattias Hovnert

Senior Vice President Sales & Marketing  
Väderstad Group







**2 000**

Employees within  
Väderstad Group

**1 000 000+**

Genuine Wear parts manufactured  
annually

**40+**

Countries represented  
and on all continents

**7 000**

Machines manufactured  
annually

**VÄDERSTAD**







# Looking ahead

- Continued growth potential on many markets
- Markets with strong demand
- Important product news launching this fall





Strong growth in Canada



**VÄDERSTAD**





Building relationships with US farmers





# Tempo K

- Coming addition to the Tempo planter family
- Developed specifically for the US market
- Bringing all the benefits from the Tempo series to US farmers – with unmatched precision and speed.

— VÄDERSTAD —



# Growing on both new and existing markets





A red inter-row cultivator is shown in operation, moving through a field of young green plants. The machine's mechanical components, including wheels and tines, are visible in the foreground, while the background shows rows of crops stretching into the distance under bright, sunny conditions.

# Inter-row cultivator

- Acquisition from Thyregod in February 2023
- Big demand for inter-row cultivators in the market
- A perfect match with Tempo and Proceed
- More info tomorrow...





Fully-owned wear parts manufacturing

— VÄDERSTAD —





# Väderstad Genuine Parts

- One million Genuine parts produced annually (incl. 600 000 discs)
- 6 000 tonnes of Swedish steel used every year
- Investments to increase capacity of 165 MSEK since 2017





Welcome to our world  
of farm machinery

# Welcome to Agritechnica 2023!

- 2100 m2 in hall 12
- 17 machines on display
- Swedish breakfast – Monday morning, Nov 13, in our stand.



Thank you and  
enjoy our news!

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